Venmo Smart Buttons





In 2009, Venmo launched as a social app and has evolved into one of the US's most popular e-commerce payment methods. Nearly 90 million consumers use Venmo, and more than two million merchants accept it. It is a great option for merchants seeking to reach Millennials and Gen Z; 35% of its consumers are 18-29. It requires consumers to have funds in their wallets but allows them to easily connect their bank account, debit card, or credit card. Venmo can be accepted by merchants accepting PayPal without any additional integration giving consumers the option to pay with PayPal, Venmo, and PayPal Pay Later when they checkout with PayPal.

Specifications

Coverage

Consumer United States
Merchant United States

Transactions

Maximum USD 7,000 Timeout 3 days 1 hour

Currencies

Consumer USD Processing USD

Settlement N/A - processing only

Features

Recurring paymentsOne-click payments

Refunds

Partial refunds

Multiple partial refunds

Payment assurance

Chargeback risk

Why Venmo Smart Buttons?



With a user share of 37%, Venmo is the second most used online payment service in the US after PayPal (Statista).



Smart Payment Buttons by PayPal are designed to improve the checkout experience and conversions and give consumers more choices.



In the clothing and fashion industry, Venmo can increase unplanned purchases by as much as 34% (PayPal).

How it works?

Merchar



At online (web/mobile) checkout, the consumer selects to pay with the PayPal payment buttons. 2



The consumer is redirected to a PPRO-hosted page (mobile/web) and selects the Venmo payment method

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PPRO



The consumer is redirected to the Venmo app (mobile) or presented with a QR code to scan with their mobile (web).

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PPRO

Payment method



The consumer completes the payment in the Venmo app (mobile/web). The payment is confirmed.

